

THE SOUTH AFRICAN CAPITAL EQUIPMENT EXPORT COUNCIL (SACEEC)
(Association incorporated under Section 21 of the Companies Act)
Registration Number 2000/003321/08

9 Ninth Avenue, Northmead, South Africa
Tel: +27 (11) 849 7388
vamcosa@saceec.com
www.saceec.com/vamcosa



PRESS RELEASE

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RGR Technologies and MAP go live!

After a few months of intensely focused planning, training and installation, RGR Technologies (Pty) Ltd, has gone live with the implementation of the Manufacturing Accelerator Programme (MAP) in a remarkably short period compared to the typical industry standard. RGR Technologies celebrated this achievement with programme partners, Isah, MAP, TLIU, SACEEC and VAMCOSA at their premises on the 14th of October.

RGR Technologies is the first SACEEC member to pilot the Manufacturing Accelerator Programme (MAP). The MAP programme provides, Executive Education, Worker Training, Strategy Development and Smart IT Solutions in one package, customizable based on the type of manufacturing business and the size of the business.

The MAP Programme offers a complete transition into the modern world of agile Make-To-Order / Engineer-To-Order manufacturing, enabling companies to meet today's demands for high levels of product and service customisation, high customer services levels with predictable well managed costs, delivery times and quality that are required to compete in today's competitive world market.

Being the first installation of MAP in the South Africa, the challenges faced were soon conquered and the experience has been a worthwhile. Ross Hunter of RGR noted that whilst the installation and training process presented a number of challenges, the in depth knowledge and skill that has been transferred to the organisation, especially during the training phase has been invaluable. RGR has already begun to experience the benefits of the education and training portions that MAP provides.

Achieving this milestone has involved the dedicated commitment and enduring drive RGR's Marinus Ras and his team, Rifle-Shot's Project Management and Installation teams, the ongoing support of Eric Bruggeman of SACEEC, and the financial support from TLIU, without which, this pilot project would not have been possible.

Going forward industry will have an opportunity to review and assess the impact and results of the MAP programme, based on the RGR installation. "When I was first introduced to the MAP programme, I saw the potential impact that a programme of this magnitude and nature could have on the competitiveness of our business and certainly our industry. Whilst some of our local products are designated, we still have to be globally competitive in order to be sustainable and successful. This comes down to making use of smart manufacturing tools and being able to be responsive to the needs of customers," concludes Ross Hunter, RGR.

Background:

In September 2013, the founding members of the Manufacturing Accelerator Programme (MAP), ISAH, Rifle-Shot Performance Partners and SANEC, signed a memorandum of agreement with the board of the South African Capital Equipment Council (SACEEC) to promote good manufacturing practices within the country.

ISAH is an international software company, whilst Rifle-Shot Performance Partners is a specialist solutions provider and distributor. SANEC is the Southern African Netherlands Chamber of Commerce and is the key intermediary agency for companies, organisations and entrepreneurs doing business or seeking to do business in and between the Netherlands, South Africa, the Benelux and the southern African region (SADC).

SACEEC represents the capital equipment and project sector both for new projects and for the aftermarket, one of SACEEC's main aims is to ensure that members grow their home markets and successfully export and grow their international markets. The key to growing local and intentional markets is competitiveness in cost, quality and value.

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For further information please contact: media@saceec.com

About SACEEC The SACEEC represents the capital equipment and project sector both for new projects and for the aftermarket. It is also the endorsed representative body for the consulting engineers and their associated bodies, merchant bankers – with reference to their involvement in financing capital projects, capital equipment suppliers and suppliers of services to the capital project sector.

The SACEEC provides a facilitating role in assisting the capital equipment sector companies to grow their business through exporting.

About RGR Technologies (Pty) Ltd

RGR Technologies (Pty) Ltd, established in 1991 is an industry leader in the manufacture of metal and soft-seated, high-pressure trunnion and floating ball valves and check valves for oil, gas, petrochemical, mining, utilities as well as paper and pulp industries.

For over 20 years, RGR has been delivering effective solutions for all multifaceted valve requirements. RGR has made a name for itself as a business that offers its customers the best quality products together with unique project solutions, servicing South Africa, Africa and international customers.

About Rifle-Shot Performance Holdings

Rifle-Shot Performance Holdings and is a 100% South African consulting services and software distributor specialising in the manufacturing, mining & metals and utilities industries over the last 12 years. Rifle-Shot is a Level 4 BBBEE compliant organisation headquartered in Sandton, South Africa.

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About Isah

Isah is an international software provider to the make-to-order industries. The company has been a market leader in the Benelux area for over 25 years, has a distribution in 20 countries, more than 700 customers and a track record of more than 25 years.